

Rent-to-Buy at Melk Music

04/02

Rent now ...
Buy later ...
Save 20-25%!

You can save 20-25% when you purchase your instrument off rental within the first two years.



School-year and full-year discounts available.

Please see the reverse side for more details.

Includes mouthpiece, reeds, case & lubricants!

And you won't pay extra for top quality service and maintenance. It's included!

Low monthly rates plus tax

	Pre-rented	New
Baritone horn.....	\$25	\$35
Bassoon.....	25	35
Clarinet-bass	25	35
Clarinet-plastic.....	12	15
Clarinet-wood	16	19
Cornet	12	15
Flute	12	15
French horn.....	25	35
Oboe-low Bb key.....	25	35
Oboe-simple	23	28
Piccolo.....	12	15
Saxophone-alto	23	28
Saxophone-tenor/bari ...	25	35
Trombone.....	12	15
Trumpet.....	12	15
Trumpet-silver.....	16	19

Sales
Service
Rentals
Lessons



STORE HOURS

Mon-Thurs.	9-8:00
Friday	9-5:30
Saturday	9-2:00

8625 West Adler St. • Just south of I-94, 84th St. exit • 414-771-0900

Over Please

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when you purchase your
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Rentals include mouthpiece,
reeds, case & lubricants!

*And you won't pay extra for top quality
service and maintenance. It's included!*

Low monthly rates plus tax

	Pre-rented	New
Clarinet-plastic	\$12	\$15
Cornet	12	15
Flute	12	15
Piccolo	12	15
Trombone	12	15
Trumpet.....	12	15
Clarinet-wood	\$16	\$19
Trumpet-silver	16	19
Oboe-simple	\$23	\$28
Saxophone-alto	23	28
Baritone horn.....	\$25	\$35
Bassoon.....	25	35
Clarinet-bass	25	35
French horn	25	35
Oboe-low Bb key	25	35
Saxophone-tenor/bari ...	25	35

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Rental Policies

(The FINE print)

- Instruments are rented monthly with a 3 month minimum required and paid up front.
- Full year and school year discounts are available.
- You can always upgrade to a new or different instrument and just pay the difference.
- Normal wear & tear and maintenance is always included with your rental. Does not include damage from abuse.

Rent-to-Buy Savings

- Up to 2 years of continual rental will apply to the purchase of **any** instrument, plus...
- Save 30% off the balance when you purchase your new instrument within the first 3 months of rental; save 25% if purchased within the first year; save 20% if purchased within the first 2 years.
- You can apply the two years rent to any new professional or intermediate instrument.

Service

- We personally service everything we sell or rent.
- This is a family business built on service when Grandpa Phil opened the doors in 1956. Our 4 repairmen already have 40 years of combined repair experience and they haven't even hit middle age!
- We offer free pick-up and delivery to many suburban schools.
- We make rentals easy and convenient. Just call us with your order...we'll get your instrument ready, mail you the contract and deliver your rental to your child at school.

Quality

- Quality means different things to different people. To us, it means:
 - > integrity in the way we do business
 - > selling quality equipment that we would play ourselves
 - > viewing music and our customers as a lifetime investment...a short-term, fast buck philosophy won't work.
 - > sharing our experience and knowledge with our customers
 - > never separating sales from service
- If for any reason you aren't happy with your instrument, just let us know. We really want you to enjoy playing music and we'll do what ever is necessary to make it right.
- Our business grows every year and it isn't because of fancy advertising. It's from the personal recommendations we get from customers and band directors.



Rent-to-Buy at Melk Music

8/01

Honest Pricing

Low monthly rates plus tax



Trombone · Piccolo
*Plastic Clarinet · Flute
Trumpet · Cornet

Simple Oboes
Alto Saxophone

Tenor & Bari Sax · Oboe
Bass Clarinet · French Horn
Baritone Horn · Bassoon

Like new \$12
New \$15

Like new \$23
New \$28

Like new \$25
New \$35

*Please see the reverse side for more details. * Wood clarinets available for an additional \$4 per month. Used rentals may be available at lower rates, subject to availability.*

Rent now ... buy later!

Not sure if you're ready to invest in a quality instrument today? Then rent now, and you can apply up to two years of continual rental to the purchase of **any** instrument.

You can also save 10-30% off the retail price when you purchase your new instrument off rental within the first 2 years.

Save an additional **10%**

Pay for the entire school year rental in advance and save another 10%!

No hidden costs!

Melk Music - Flute/Clarinet

12 months (\$12/mo) \$144

Maintenance plan Included

1st Year Total \$144

2nd Year Total \$144

*Includes mouthpiece, case & lubricants!
And you won't pay extra for top quality service and maintenance. It's included!*

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Bring in this flyer for a 10% savings on accessories